PRICING AND BILLING

PLAYBOOK FOR
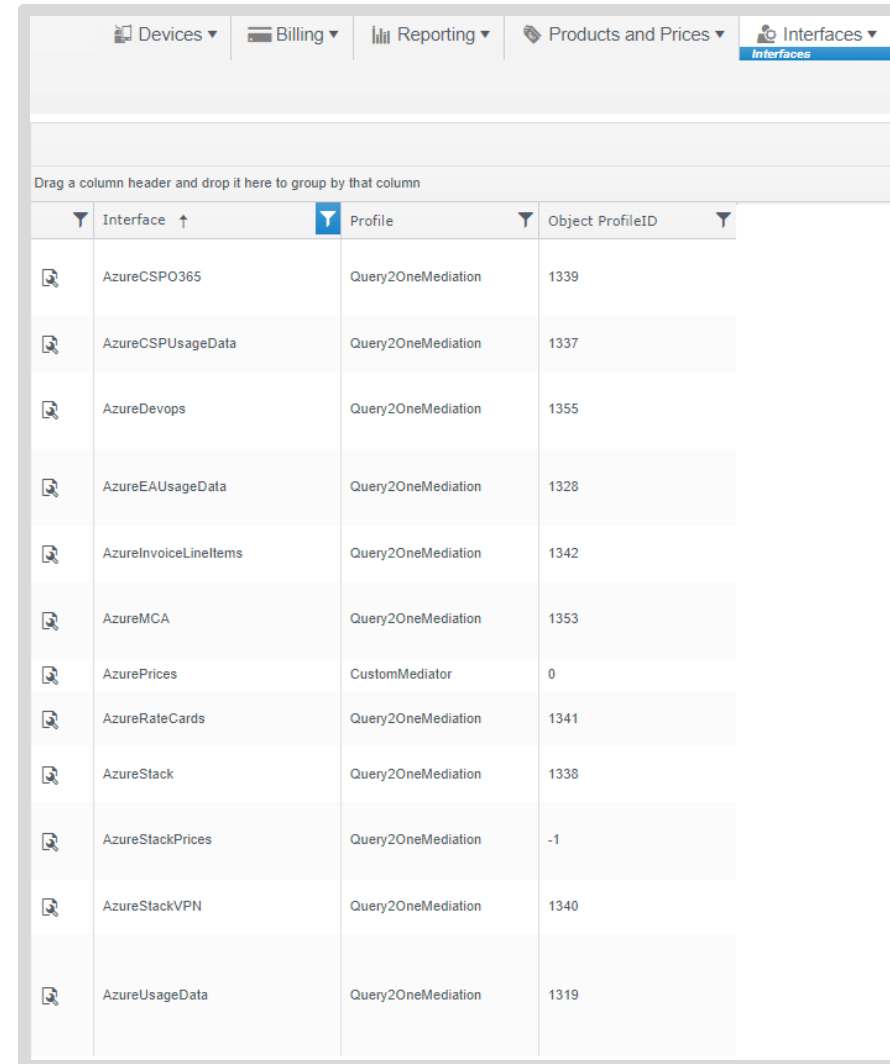AZURE CLOUD SERVICE
PROVIDERS

OVERVIEW

- This playbook gives an overview of how to manage Microsoft Azure Cloud Billing with Good Sign.

- Good Sign has a connector for retrieving data from Azure, product catalog, pricing engine, and customer contracts to manage automatic process from usage to invoice.

- This makes billing:
  - Scalable
  - Reliable
  - Transparent
  - Flexible

- Good Sign can additionally manage any other billing scenario and other data sources. But may well be used for Azure only as well.

GOOD SIGN FOR AZURE CSP

- Good Sign connector for Azure streamlines the pricing and billing of Azure cloud services.

- No more struggling with topics like:
  - Billing customers with different product code compared to what Azure offers
 - Managing price packages: Matching usage to package. Billing package and overages.
  - Currency conversions
  - Calculating and adding uplifts and sales commissions
  - Creating detailed invoice specifications and other reports based on usage data
  - Customer-specific contracts and pricing
  - Notifications and alarms for unused resources or usage near budget limits

- No more isolated billing islands.
  - Good Sign can also manage any other data source on the same billing stream.
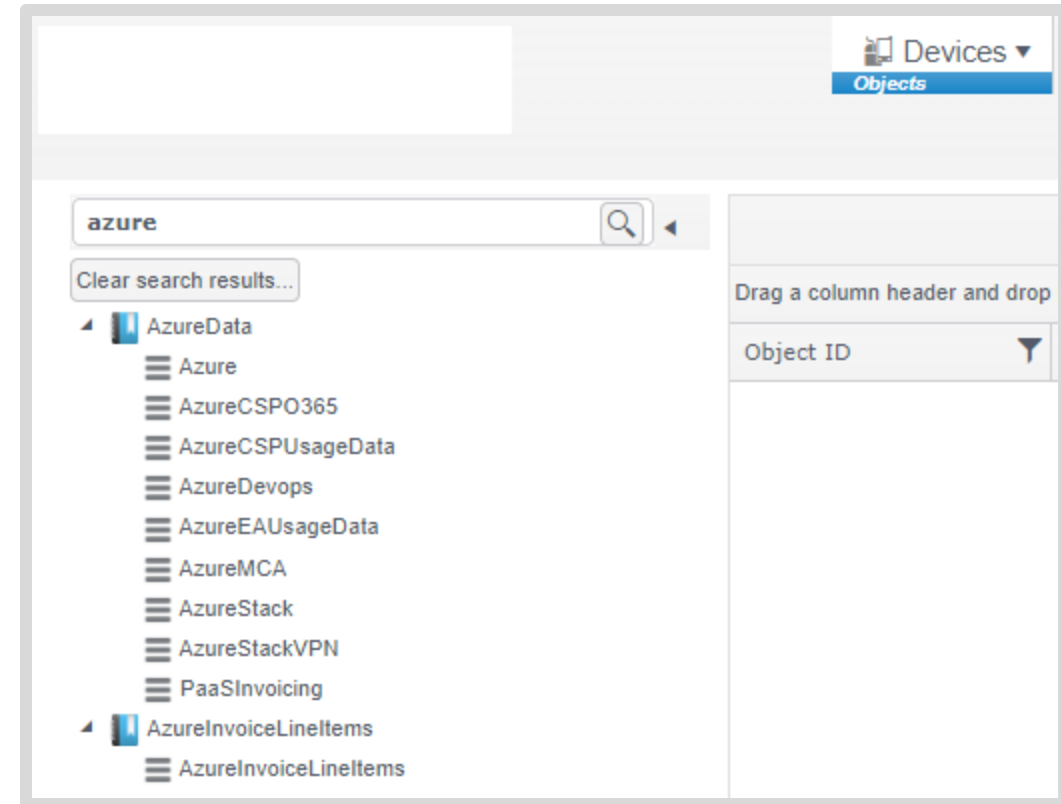
HOW IT WORKS

- Good Sign has a connector to plug to Azure.
- All Azure methods are retrieved separately.

HOW IT WORKS

- Usage data is created as objects on Good Sign.

- Pricing terms and rules are then applied to the usage data, based on the customer contract.

WHAT IS NEEDED FROM THE CUSTOMER

- The customer manages the Azure environment.

- Good Sign connector will plug to the environment.
  - The customer provides credentials, etc. to create a live connection between Good Sign and Azure.

- Onboarding is available for implementing Good Sign generic functionality to the customer's use case:
  - Customers
  - Products
  - Prices
  - Contracts
  - Pricing scenarios
  - Billing setup

HOW TO START

- Contact Good Sign sales and ask for more information, an online call or a demo.

Contact Sales

TAKE US **TO THE TEST**

READ MORE

Read more about Good Sign Solution for MSPs

CONTACT US

Whether you're curious about learning more, seeing a demo, or talking to us, we're happy to answer any questions.

www.goodsign.com